

Sold Summary

	Jun 2011	Jun 2010	% Change
Sold Dollar Volume	\$146,479,965	\$179,242,183	-18.28%
Avg Sold Price	\$590,645	\$563,655	4.79%
Median Sold Price	\$526,500	\$500,000	5.30%
Units Sold	248	318	-22.01%
Avg Days on Market	42	45	-6.67%
Avg List Price for Solds	\$601,749	\$575,084	4.64%
Avg SP to OLP Ratio	96.6%	96.6%	0.03%
Ratio of Avg SP to Avg OLP	96.4%	96.3%	0.09%
Attached Avg Sold Price	\$418,627	\$410,179	2.06%
Detached Avg Sold Price	\$789,588	\$774,679	1.92%
Attached Units Sold	133	182	-26.92%
Detached Units Sold	115	135	-14.81%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Jun 2011	Jun 2010	% Change
Active Listings	713	777	-8.24%
New Listings	361	335	7.76%
New Under Contracts	74	128	-42.19%
New Contingents	184	101	82.18%
New Pendings	258	229	12.66%
All Pendings	391	360	8.61%

Financing (Sold)

Assumption	0
Cash	30
Conventional	153
FHA	33
Other	6
Owner	0
VA	26

Days on Market (Sold)

0	9
1 to 10	83
11 to 20	41
21 to 30	21
31 to 60	45
61 to 90	22
91 to 120	8
121 to 180	10
181 to 360	6
361 to 720	3
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	2
\$50K to \$99,999	0	0	0	0	0	0	2	1	0	10
\$100K to \$149,999	0	0	0	0	0	0	2	0	0	18
\$150K to \$199,999	0	1	0	0	0	0	2	0	1	26
\$200K to \$299,999	1	2	0	2	0	0	24	1	3	94
\$300K to \$399,999	4	1	2	0	1	0	37	6	4	95
\$400K to \$499,999	1	2	5	0	1	0	24	17	13	53
\$500K to \$599,999	5	0	3	3	6	0	15	35	3	27
\$600K to \$799,999	2	1	28	5	17	3	3	70	19	32
\$800K to \$999,999	0	0	2	1	9	1	1	44	8	8
\$1M to \$2,499,999	0	0	2	0	26	0	1	91	9	14
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	4	1	1
\$5,000,000+	0	0	0	0	0	0	0	2	0	1
Total	13	7	42	11	60	4	111	271	61	381
Avg Sold Price	\$467,538	\$362,714	\$652,683	\$599,164	\$955,199	\$774,700	\$391,430			
Prev Year - Avg Sold Price	\$490,062	\$373,840	\$671,854	\$602,228	\$954,719	\$799,583	\$372,156			
Avg Sold % Change	-4.60%	-2.98%	-2.85%	-0.51%	0.05%	-3.11%	5.18%			
Prev Year - # of Solds	17	10	58	17	60	7	148			

Active Detail